
New Zealand Organic Dairy Overview.

Target Audience: Foreign potential customers seeking information to buy organic dairy products from New Zealand.

Updated: December 2023

The Numbers - Dairy – General

20.7 billion - litres of milk annually produced in New Zealand ^{Dairy NZ 2023}

4.67 million - milking cows in New Zealand ^{Dairy NZ 2023}

2 – Co-operative structured dairy companies in New Zealand. Fonterra and Tatua.

The Numbers - Dairy - Organic

184 million- litres of milk under organic management, making it less than 1% of New Zealand's total milk production ^{Live Bio Analysis 2023}

\$168 million The 2022-2023 export sales of certified organic dairy products.

43,759 - Estimated organic dairy cows in New Zealand ^{Live Bio Analysis 2023}

13 – Known organic exporting dairy operators in New Zealand. Six are listed below.

The Organic Dairy Hub ceased operation in 2023. It contained the third largest organic dairy herd in NZ. Some farms left organic farming, others are farming organic but selling as conventional and many of the remaining farms now supply Fonterra.

For further enquiries please contact rick.carmont@organictradenz.com to be introduced to the companies of interest or look them up on our website. Click on "Members & Product Search".

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